



SCOTTSDALE, AZ

# MARKET PROFILE 2024

MAJOR RETAILERS ALO Yoga, Anthropologie, Arhaus, Bad Birdie, Chanel Fragrance & Beauty Boutique, Crate & Barrel, Evereve, Johnnie-O, Johnny Was, Madewell, Mizzen + Main, PB Teen & Pottery Barn Kids, Shady Rays, Sundance, Sur La Table, Tecovas, Tesla, Tommy Bahama, TravisMathew, Vuori, Industrious (Now Open)
RESTAURANTS & ENTERTAINMENT Bar NoRTH, The Cheesecake Factory, The Greene House, Mastro's Ocean Club, The Mission, NoRTH Italia, P.F. Chang's, Postino WineCafé, Shake Shack, Snooze, an A.M. Eatery, Tommy Bahama Restaurant & Bar, Zinc Bistro
PROPERTY TYPE Outdoor Luxury Lifestyle Center | TOTAL SQUARE FEET 438,000 | BUILT 2000

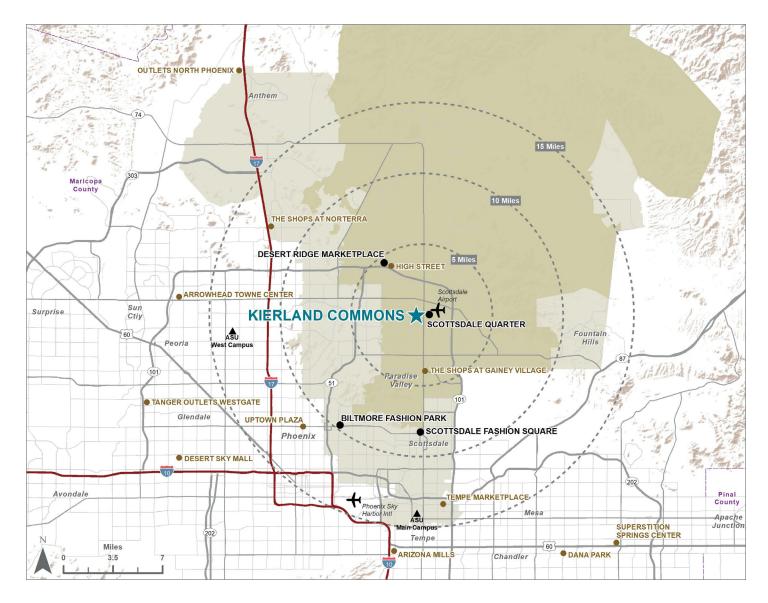
FOR MORE INFORMATION 602-953-6200 | Macerich.com



# DEMOGRAPHIC SUMMARY

| POPULATION                      | PRIMARY TRADE AREA |       | TOTAL TRADE AREA |       | PHOENIX-MESA-CHANDLER, AZ<br>[MSA] |       |
|---------------------------------|--------------------|-------|------------------|-------|------------------------------------|-------|
| 2023 Total Population           | 306,443            |       | 907,952          |       | 5,069,353                          |       |
| 2028 Total Population           | 314,927            |       | 933,184          |       | 5,235,181                          |       |
| 2023-2028 Population Growth     | 2.8%               |       | 2.8%             |       | 3.3%                               |       |
| HOUSEHOLDS                      |                    |       |                  |       |                                    |       |
| 2023 Total Households           | 134,124            |       | 398,632          |       | 1,886,577                          |       |
| 2028 Total Households           | 140,056            |       | 415,322          |       | 1,968,662                          |       |
| 2023-2028 Household Growth      | 4.4%               |       | 4.2%             |       | 4.4%                               |       |
| INCOME                          |                    |       |                  |       |                                    |       |
| Average Household Income        | \$185,083          |       | \$137,303        |       | \$111,655                          |       |
| Median Household Income         | \$122,858          |       | \$90,427         |       | \$79,851                           |       |
| Per Capita Income               | \$80,938           |       | \$60,370         |       | \$41,631                           |       |
| HOUSEHOLD INCOME RANGES         |                    |       |                  |       |                                    |       |
| \$50,000 +                      | 110,945            | 82.7% | 292,242          | 73.3% | 1,326,964                          | 70.3% |
| \$75,000 +                      | 96,746             | 72.1% | 234,212          | 58.8% | 1,007,954                          | 53.4% |
| \$100,000 +                     | 81,592             | 60.8% | 182,741          | 45.8% | 743,323                            | 39.4% |
| \$150,000 +                     | 55,446             | 41.3% | 109,087          | 27.4% | 370,926                            | 19.7% |
| AGE                             |                    |       |                  |       |                                    |       |
| Median Age                      | 49.2               |       | 41.4             |       | 36.8                               |       |
| EDUCATION / OCCUPATION          |                    |       |                  |       |                                    |       |
| Bachelor's Degree Plus          | 149,201            | 63.5% | 339,572          | 52.2% | 1,204,919                          | 35.5% |
| White Collar                    | 129,148            | 82.5% | 364,433          | 74.6% | 1,584,156                          | 65.4% |
| RACE/ETHNICITY                  |                    |       |                  |       |                                    |       |
| White                           | 249,002            | 81.3% | 643,129          | 70.8% | 2,992,871                          | 59.0% |
| Black/African American          | 4,921              | 1.6%  | 35,454           | 3.9%  | 311,492                            | 6.1%  |
| American Indian                 | 1,110              | 0.4%  | 12,846           | 1.4%  | 124,651                            | 2.5%  |
| Asian                           | 21,190             | 6.9%  | 51,817           | 5.7%  | 228,443                            | 4.5%  |
| Pacific Islander                | 248                | 0.1%  | 1,562            | 0.2%  | 12,899                             | 0.3%  |
| Other Race                      | 29,971             | 9.8%  | 163,144          | 18.0% | 1,398,997                          | 27.6% |
| Hispanic or Latino              | 23,137             | 7.6%  | 163,082          | 18.0% | 1,572,729                          | 31.0% |
| Not Hispanic or Latino          | 283,306            | 92.4% | 744,870          | 82.0% | 3,496,624                          | 69.0% |
| EMPLOYMENT / DAYTIME POPULATION | 1 MILE             |       | 3 MILE           |       | 5 MILE                             |       |
| Total Businesses                | 2,370              |       | 7,125            |       | 13,305                             |       |
| Total Employees                 | 30,568             |       | 108,796          |       | 187,129                            |       |
| Daytime Population              | 36,770             |       | 156,928          |       | 315,632                            |       |

# TRADE AREA MAP



### LEGEND

- ★ KIERLAND COMMONS
- PRIMARY TRADE AREA
- SECONDARY TRADE AREA
- COMPETITIVE CENTERS
- OTHER CENTERS





SITE PLAN



# MARKET FACT SHEET

ANCHORED BY AAA FOUR DIAMOND WESTIN KIERLAND RESORT & SPA, WITH 780+ ROOMS, A FULL-SERVICE SPA AND WORLD CLASS GOLF AND AC HOTEL KIERLAND, WITH 180+ ROOMS

2 MILES FROM AAA FIVE DIAMOND FAIRMONT SCOTTSDALE PRINCESS RESORT WITH 750+ ROOMS AND 2 CHAMPION GOLF COURSES, ONE BEING HOME TO THE PHOENIX OPEN, A PGA TOUR STOP

### LESS THAN 5 MILES FROM WORLD-CLASS SIGNATURE EVENTS, BARRETT-JACKSON, PGA WASTE MANAGEMENT PHOENIX OPEN & SCOTTSDALE ARABIAN HORSE SHOW WITH A COMBINED ATTENDANCE OF 1.4+ MILLION AND AN ESTIMATED ECONOMIC IMPACT OF \$700+ MILLION IN Q1

## PLAZA LOFTS AT KIERLAND COMMONS HAS 84 RESIDENTIAL LUXURY CONDOS

FIVE CLASS A OFFICE BUILDINGS TOTALING 120,000+ RSF LOCATED ON THE PROPERTY

WITHIN 1-MILE RADIUS – 23,370 TOTAL BUSINESSES – 30,568 TOTAL EMPLOYEES – 36,770 DAYTIME POPULATION

### 4.8 MILLION OVERNIGHT VISITORS

HOSTED IN SCOTTSDALE WITH AN ANNUAL IMPACT OF \$3.2 BILLION THROUGH LOCAL SPENDING (2022)

SHOPPING IS THE TOP-RANKED ACTIVITY AND EXPERIENCE FOR SCOTTSDALE VISITORS LOCATED ALONG THE SCOTTSDALE AIRPARK CORRIDOR – 2ND LARGEST EMPLOYMENT CENTER IN THE STATE, WITH 154 OFFICES SPANNING A 9,762,470 SF NET RENTABLE AREA (NRA), AND HOME TO PRESTIGIOUS COMPANY HEADQUARTERS INCLUDING AXON (TASER), BLUE YONDER AND VANGUARD

THE AIRPARK ANCHOR, SCOTTSDALE AIRPORT, IS 4TH IN THE WORLD FOR BUSINESS AVIATION DEPARTURES AND RANKED ONE OF THE BUSIEST SINGLE-RUNWAY GENERAL AVIATION AIRPORTS IN THE NATION

INTERNATIONALLY KNOWN MAYO CLINIC WILL DOUBLE ITS CAMPUS IN A \$648 MILLION EXPANSION CREATING CLOSE TO 2,000 NEW JOBS INCLUDING 200 PHYSICIANS BY 2029 SCOTTSDALE RANKINGS: #12 AMONG BEST CITIES FOR WORK-LIFE BALANCE, #14 BEST CITIES FOR JOBS, #10 GREAT PLACES TO RAISE A FAMILY AND #10 HAPPIEST CITIES IN AMERICA FOR 2024

SCOTTSDALE IS KNOWN AS THE WORLD'S FINEST GOLF DESTINATION WITH MORE THAN 200 GOLF COURSES IN THE AREA

CACTUS LEAGUE SPRING TRAINING: 15 MAJOR LEAGUE BASEBALL TEAMS PLAY MORE THAN 200 GAMES ACROSS 10 STADIUMS, WITH 1,565,182+ FANS ATTENDING GAMES IN THE 2023 SEASON. ESTIMATED ECONOMIC IMPACT OF \$710.2 MILLION IN (Q1).

|                 | JAN | 8.0%  | MAY | 9.0% | SEP | 6.7%  |
|-----------------|-----|-------|-----|------|-----|-------|
| YEARLY<br>SALES | FEB | 8.8%  | JUN | 7.4% | OCT | 7.7%  |
|                 | MAR | 10.6% | JUL | 5.6% | NOV | 9.4%  |
|                 | APR | 9.9%  | AUG | 5.5% | DEC | 11.4% |



# MAJOR RETAILERS INCLUDE:

ANTHROPOLOGIE P.F. CHANG'S CHANEL FRAG ARHAUS THE CHEESECAKE FACTORY EVEREVE CRATE & BARREL TOMMY BAHAMA RESTAURANT BAR & STORE INDUSTRIOUS MASTRO'S OCEAN CLUB ALO YOGA JOHNNY WAS

CHANEL FRAGRANCE & BEAUTY BOUTIQUE MIZZEN + MAIN EVEREVE NORTH ITALIA INDUSTRIOUS POSTINO WINECAFÉ

N + MAIN SUNDANCE H ITALIA TECOVAS NO WINECAFÉ TRAVISMATHEW

NORTH

