



DANBURY FAIR DANBURY, CT

MARKET PROFILE 2021

MAJOR RETAILERS Anthropologie, Apple, Arhaus, Athleta, Banana Republic, Brooks Brothers, Dick's Sporting Goods, Disney Store, Free People, H&M, JCPenney, L.L. Bean, LEGO, lululemon, Macy's, Primark, Ulta, Urban Outfitters, Williams-Sonoma RESTAURANTS & ENTERTAINMENT Barbarie's Grill, Chipotle, LongHorn Steakhouse,

Shake Shack, The Cheesecake Factory | FOOD COURT 10 units

PROPERTY TYPE Super-regional | TOTAL SQUARE FEET 1,226,000 | BUILT / RENOVATED 1986 / 2007 / 2018

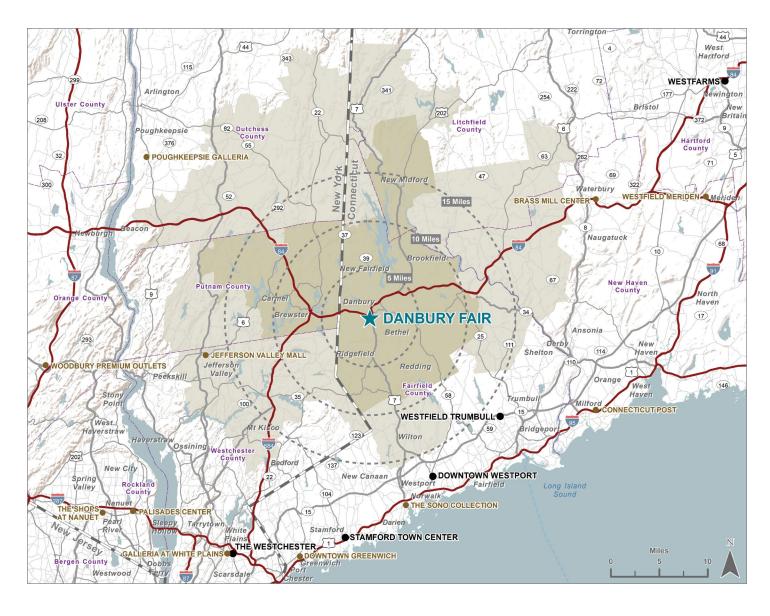
FOR MORE INFORMATION 203-830-4380 | Macerich.com



DEMOGRAPHIC SUMMARY

| POPULATION | PRIMARY TRADE AREA | | TOTAL TRADE AREA | | BRIDGEPORT-STAMFORD- NORWALK, CT [MSA] | |
|---------------------------------|--------------------|-------|------------------|-------|---|-------|
| 2020 Total Population | 265,385 | | 624,061 | | 949,791 | |
| 2025 Total Population | 266,666 | | 622,765 | | 966,138 | |
| 2020-2025 Population Growth | 0.5% | | -0.2% | | 1.7% | |
| HOUSEHOLDS | | | | | | |
| 2020 Total Households | 95,517 | | 224,539 | | 345,103 | |
| 2025 Total Households | 95,896 | | 224,072 | | 350,310 | |
| 2020-2025 Household Growth | 0.4% | | -0.2% | | 1.5% | |
| INCOME | | | | | | |
| Average Household Income | \$130,022 | | \$145,517 | | \$144,806 | |
| Median Household Income | \$95,516 | | \$105,278 | | \$93,447 | |
| Per Capita Income | \$46,846 | | \$52,442 | | \$52,690 | |
| HOUSEHOLD INCOME RANGES | | | | | | |
| \$50,000 + | 71,429 | 74.8% | 173,505 | 77.3% | 245,156 | 71.0% |
| \$75,000 + | 57,718 | 60.4% | 144,778 | 64.5% | 200,423 | 58.1% |
| \$100,000 + | 46,072 | 48.2% | 118,965 | 53.0% | 164,767 | 47.7% |
| \$150,000 + | 27,232 | 28.5% | 75,334 | 33.6% | 112,261 | 32.5% |
| AGE | | | | | | |
| Median Age | 42.5 | | 44.5 | | 40.8 | |
| EDUCATION / OCCUPATION | | | | | | |
| Bachelor's Degree Plus | 84,605 | 45.1% | 215,030 | 48.3% | 317,309 | 48.6% |
| White Collar | 90,253 | 65.7% | 218,558 | 69.4% | 319,449 | 67.0% |
| RACE / ETHNICITY | | | | | | |
| White | 212,431 | 80.0% | 524,978 | 84.1% | 667,437 | 70.3% |
| Black | 11,671 | 4.4% | 24,701 | 4.0% | 113,208 | 11.9% |
| American Indian | 791 | 0.3% | 1,569 | 0.3% | 2,848 | 0.3% |
| Asian | 13,613 | 5.1% | 27,420 | 4.4% | 55,063 | 5.8% |
| Pacific Islander | 114 | 0.0% | 214 | 0.0% | 423 | 0.0% |
| Other Race | 26,765 | 10.1% | 45,179 | 7.2% | 110,812 | 11.7% |
| Hispanic or Latino | 46,459 | 17.5% | 83,513 | 13.4% | 201,258 | 21.2% |
| Not Hispanic or Latino | 218,926 | 82.5% | 540,548 | 86.6% | 748,533 | 78.8% |
| EMPLOYMENT / DAYTIME POPULATION | 3 MILE | | 5 MILE | | 7 MILE | |
| Total Businesses | 4,244 | | 6,709 | | 9,625 | |
| Total Employees | 40,954 | | 67,956 | | 91,733 | |
| Daytime Population | 61,739 | | 106,323 | | 154,023 | |

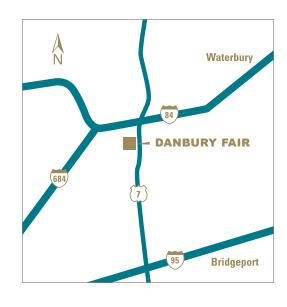
TRADE AREA MAP



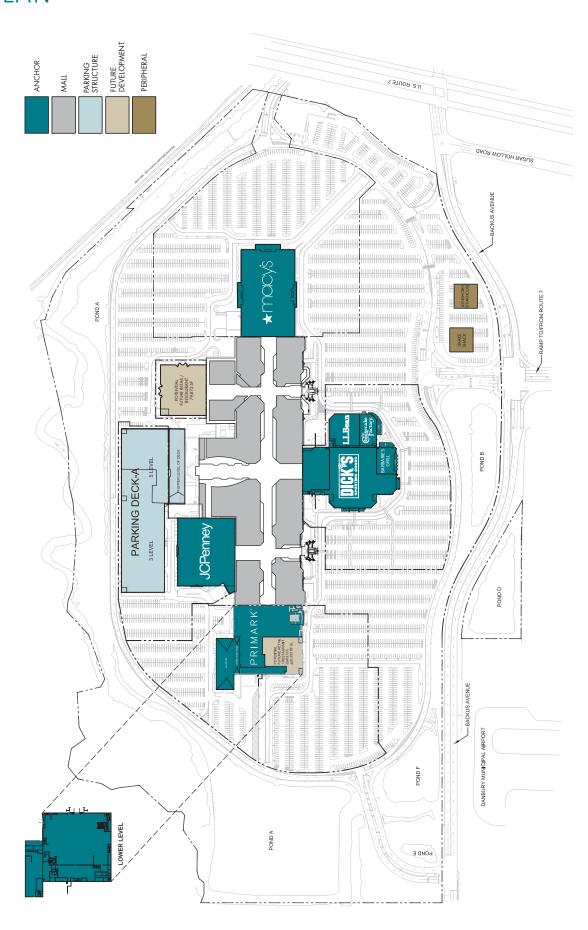
LEGEND

- ★ DANBURY FAIR
- PRIMARY TRADE AREA
- SECONDARY TRADE AREA
- COMPETITIVE CENTERS
- OTHER CENTERS





SITE PLAN



MARKET FACT SHEET

TRADE AREA HAS HIGHEST SPENDING POTENTIAL OF ANY U.S. METRO AREA GAFO

(PLUS HEALTH/PERSONAL CARE AND FOOD SERVICE)

- DANBURY FAIR TOTAL TRADE AREA: \$29,114

– WASHINGTON-ARLINGTON-ALEXANDRIA, DC-VA-MD-WV MSA: \$26,406

– SAN FRANCISCO-OAKLAND-HAYWARD, CA MSA: \$26,514

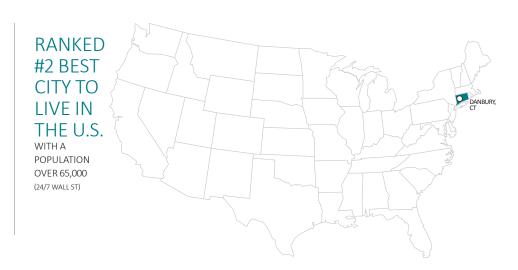
– OXNARD-THOUSAND OAKS-VENTURA, CA MSA: \$24,154

- UNITED STATES: \$17,268

IN 2020, FAIRFIELD COUNTY'S SALES OF SINGLE-FAMILY HOMES SOLD INCREASED BY 31%, LEADING THE STATE

CONNECTICUT IS A MAJOR
PLAYER IN THE BIOTECHNOLOGY
CORRIDOR, STRETCHING FROM
NEW YORK CITY, CREATING
500,000 WHITE COLLAR JOBS
IN THE STATE

HOUSEHOLDS EARNING MORE THAN \$200,000 PER YEAR REPRESENT THE SINGLE LARGEST GROUP IN FAIRFIELD COUNTY



AVERAGE VALUE OF A HOME IN TRADE AREA IS NEARLY \$500,000

VS. NATIONAL AVERAGE OF \$286,000

87% OF GREATER DANBURY HIGH SCHOOL SENIORS CONTINUE THEIR EDUCATION AT FOUR-YEAR COLLEGES DANBURY FAIR'S METRO AREA OF NORWALK-STAMFORD-BRIDGEPORT IS RANKED #1 OUT OF ALL MEDIUM METRO AREAS FOR TELEWORKING (WORK-FROM-HOME) AT 70% OF ALL OFFICE WORKERS (BESTPLACES.NET)

CONNECTICUT IS HOME TO 200+ HEDGE FUND MANAGERS WITH OVER \$300 BILLION IN FUNDS UNDER MANAGEMENT; ONLY 2ND TO NEW YORK

DANBURY GENERATES 10% OF TOTAL RETAIL STORE SALES – MORE THAN \$5 BILLION – HIGHEST OF ANY CITY IN THE STATE

YEARLY SALES

| JAN | 6.9% | MAY | 7.6% | SEP | 7.7% |
|-----|------|-----|------|-----|-------|
| FEB | 6.7% | JUN | 8.7% | OCT | 7.8% |
| MAR | 7.8% | JUL | 7.9% | NOV | 9.1% |
| APR | 7.6% | AUG | 8.6% | DEC | 13.6% |

DICK'S SPORTING GOODS JCPENNEY

POTTERY BARN PRIMARK

DANBURY FAIR

LULULEMON

APPLE STORE ATHLETA

ANTHROPOLOGIE

ABERCOMBIE + FITCH

URBAN OUTFITTERS FREE PEOPLE 12

ARHAUS

4

13 BROOKS BROTHERS

LUCKY BRAND JEANS

19 SHAKE SHACK (COMING SOON)

18 THE CHEESECAKE FACTORY

17 L.L.BEAN 16 ULTA

20 LONGHORN STEAKHOUSE (COMING SOON)







